ADDENDUM 2

DATE: 6/4/19

PROJECT: Dental Lab Services

RFP NO: 744-R1916

OWNER: The University of Texas Health Science Center at Houston

TO: Prospective Proposers

This Addendum forms part of and modifies Proposal Documents May 15, 2019, with amendments and additions noted below.

Questions & Answers

- 1. Do we need to submit any edits to the terms and conditions with our proposal? During the pre-RFP meeting, you indicated that we can propose changes to the terms and conditions once we find out if we are awarded rather than with the proposal. That does not seem to be consistent with the written RFP. Could you please clarify?
 - a. In section 5.3.1 the statement is "If Proposer takes exception to any terms or conditions set forth in APPENDIX TWO), Proposer must submit a list of the exceptions." You can submit a list of the exceptions that you believe will affect your ability to do business with us. I suggest that you do not completely redline the sample agreement since that option will be there during the contracting phases to those awarded. If there are certain things on the list that the proposer cannot agree to, and it is state law, then we will have to make a determination if the proposal will be disqualified.
- 2. Are going to need orthodontic appliances? If so, which ones? What would the volume be?
 - a. No
- 3. Do we need to submit the Certificate of Interested Parties with our proposal or just with the formal agreement if we are awarded?
 - a. Only if awarded and the contract exceeds \$1 million.
- 4. Section 3.2.3.2 (Approach to Work) asks for "Time frames to perform the identified tasks." Is this referring to the turn-around time for our products or something else? Please clarify.
 - a. Turnaround time

- 5. Section 3.2.3.3 (Approach to Work) asks for "Project management methodology." Could you please expand on what you are looking for in this area?
 - a. Section 3 Proposer's General Questionnaire references 3.2.3.3 as mentioned above. This may not be applicable to this RFP. Team, does this apply to you? N/A
- 6. Section 3.2.3.4 (Approach to Work) asks for "Implementation strategy." Could you please expand on what you are looking for here.
 - a. Team, please advise. Same as my answer to question # 5. N/A
- 7. Amendment 1, Section 6 Revised Pricing and Delivery Schedule refers to "Glass Ceramics" (D2962, D6245, D6740). Is this referring to Emax and/or lithium disilicate?
 - a. Yes
- 8. Does this RFP cover lab services for all departments of the UT Dental School (all students and faculty)?
 - a. NO. Other areas will be able to use the contract between procurement and department regarding spend limit
- 9. Looking at the pricing and delivery schedule. What do the quantities represent? Are you supposed to bid unit price or extended price (qty times unit price equals cost?)
 - a. Amendment 1 has the revised pricing and delivery schedule. The quantities represent the estimated usage. Please bid per unit. Amendment 1 can be found on our website.
- 10. Can out of state laboratories participate in this solicitation?
 - a. Yes, as long as they are licensed in TX
- 11. If I plan to have our lab perform the "entire" contract, and fill out section 3 (Appendix 3 HSP) will that suffice?
 - a. Please direct all HSP questions to Shaun McGowan. He can review your HSP before you submit it to make sure it is in compliance. His information is in the RFP packet.

12. When filling out the quote, I noticed that there was no area that included this as our conventional restorations are priced much higher than our digital work. Would you like me to notate on the form that our pricing is for digital restorations?

- a. Please indicate digital or conventional on the form.
- 13. In the price list on item D2790 I know we put the price for it to the right, but under that item it has -Yellow Alloy and -White Alloy is that where we would put the cost per penny weight (DWT)? Does this apply for the PFM's as well?
 - a. Yes if they are billing for metal which can fluctuate daily
 - b. Yes
- 14. On the PDF copy of the proposal that needs to be submitted by flash drive, do we leave the signature areas blank? or is this something that we need to scan the original paper copy that has the signatures in PDF showing the signature?
 - a. We only require that the original proposal contain a signature. Please label it "Original". The flash drive does not require it.
- 15. On page 25 under section 3.2 3.6 all the stuff it is asking to be provided, do I need to provide this in the proposal or is this something that will need to be provided if asked? Also on 3.2.2 it asks for the earliest start date, we can start as soon as we were accepted, not knowing that date, what do I put?
 - a. Some of the questions may not be applicable to this RFP. Team, please advise. N/A

If you can start immediately after contract execution, then just write that in.